## HOW MUCH Your income is influenced by

four interconnected factors



Hairdresser

\$26,900

\$40,182 MEDIAN ANNUAL SALARY

Legal

Secretary

Your income is heavily influenced by

what you actually do for work.

Your career choice can also affect your lifestyle, including when you work, where you live, your stress level and other factors.

Auto

Mechanic

\$44,617

Software Engineer

\$68,703

To help break into a particular industry or field, look into volunteering at industry



organizations and events. This can expand your network and increase your visibility.

Improve your income prospects

**VOLUNTEER** 

YOUR **EDUCATION** 

Doctoral Master's Degree Degree Bachelor's \$75,000 College \$70,000 Degree Diploma \$53,000

Earning post-secondary degree(s) can be a big investment of time and money, but your lifetime earning potential can also increase

Your education level has a large effect on your

potential income and can increase your access to opportunities within

your chosen field.

YOUR

\$41,600

Improve your income prospects ONLINE COURSES

significantly. You'll need to decide whether it is worth it.

SKILLS

**Problem Solving** 

**Artistic** 

Creative

Negotiation

**Project** Management

**Analytical** 

Language

Augment traditional forms of education with e-learning opportunities. You can add to your skills by learning at your own speed, all from the comfort of home and on your schedule.

MEDIAN ANNUAL SALARY



Your income potential is

also linked to your skills.

**Technological** 

**Organizational** 

**Athletic** 

**Specialist** 

**SEO** 

**Specialist** 

Writing

Speaking

**SKILLS** 

The world is always changing; these

**PRACTICE** If you want to learn new skills, you have to work hard to acquire them. Consider workshops and hands-on seminars to push you forward. Practice makes perfect! ECONOMIC **TRENDS** 



**Drone** 

**Operator** 

Industries rise and fall with new technologies, natural resource constraints, and local and global policies. Think about it: there are successful careers today that did not exist 10 or 20 years ago!

> Improve your income prospects **CURIOSITY**

> Read forward-thinking websites and magazines, and listen to mindexpanding podcasts to help you

Virtual

**Assistant** 

spot future opportunities.

Your earning potential really is a balance



**Nutritionist** 

Big Data Analyst

between your career, your education, your skills, and trends in the economy

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