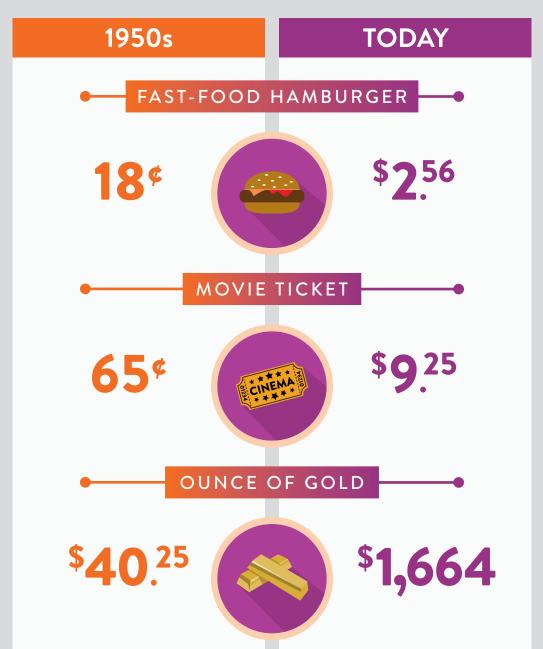
# Understanding



## What's inflation?

Simply put, inflation refers to the rate of change or increase in the average prices of goods and services typically purchased by consumers. When the price level rises, every dollar you have buys a smaller percentage of a good or a service.

### COMPARING PRICES THEN AND NOW



### The effects of inflation really add up over time!

### UNDERSTANDING THE CONSUMER PRICE INDEX

It seems like a dramatic difference when you compare prices from the 1950s with today, but in reality, inflation changes quite slowly.

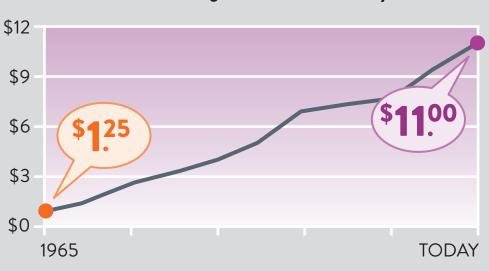
To gain a better understanding of inflation, it's important to understand the consumer price index (CPI). The index tracks the percentage change in the prices of a basket of thousands of goods and services.

It is computed each month by Statistics Canada and is used to track the progress of inflation in Canada.

Depending on the year, the CPI can vary from less than 1% to over 3%.

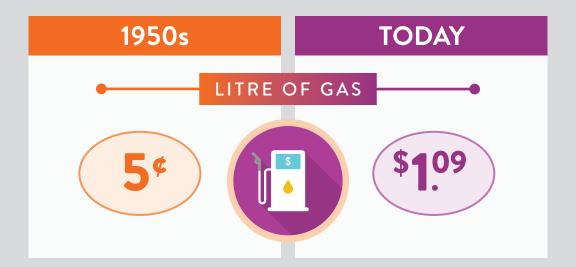


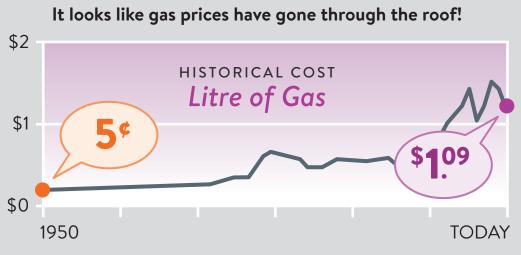
### INFLATION AFFECTS MORE THAN PRICES



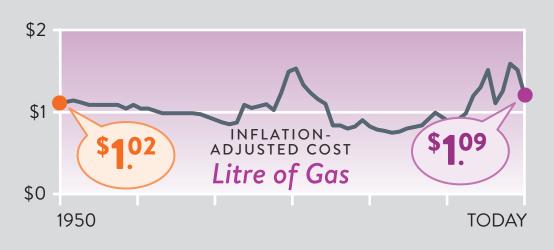
While the costs of goods and services rise over time, so does income. For example, here's how the minimum wage has risen over the years.

Now that you see how the prices of goods and services rise, as well as how incomes rise, let's dig a little deeper.



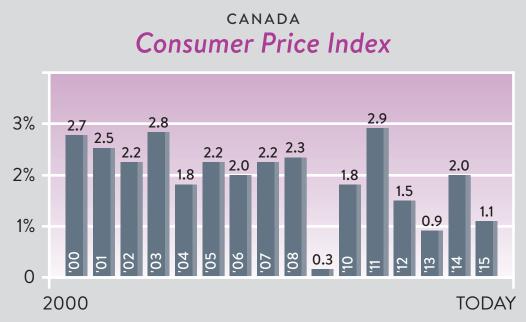


However, when you adjust for inflation, you can see that a litre of gasoline today costs about what it did in 1950.



## Things you can do to keep up with **inflation**

### YOUR INCOME SHOULD KEEP UP WITH INFLATION



It's a smart idea to check on the CPI rate at least once a year. It's a good indicator of the total costof-living increase that you can Whether you have an hourly or salaried job or you are selfemployed, to keep pace with inflation, you should strive to

### STRIVE FOR YOUR SAVINGS TO KEEP UP AS WELL

Investing can help you counteract the negative effects of inflation. Again, strive for your rate of return to be greater than the inflation rate.

#### 10-YEAR (2004-2013) Annualized Returns 8% 7.4 6.9 6% 4.6 Average 4% 2.6 Inflatior 1.7 2% 1.0 0.6 0% -0.8 -2% S&P 500 Bonds Money Average Market **Fixed-Income** Investments International Homes Commodities Average Stocks **Blended Equity** & Fixed-Income Investments

As you can see, this is easier said than done! Good luck and be careful with investing your hard-earned money. Past performance is no guarantee of future results.

### **ABSOLUTELY NO GUARANTEES**

All investments made in stocks, bonds and mutual funds carry the risk of losing some or all of your money, even when made through a financial advisor or financial institution

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